

Sales and Events Assistant Manager

ABOUT US

KidZania is one of the fastest growing global educational entertainment brands, with 24 facilities all over the globe from Mexico City to Tokyo to London.

KidZania is an indoor city run by kids! The concept combines inspiration, fun and learning through realistic real-play for children aged between 4 and 14. Kids independently explore a 75,000 square foot kid-sized city with occupation related activities.

Watch the excitement on their faces as they try out activities in the bank, on stage or fighting crime on the streets as a police officer! Each activity at KidZania is developed to teach kids life skills including financial literacy, team work and independence but in a fun and engaging environment.

THE ROLE

The Sales & Events Assistant Manager will support our Sales department by proactively seeking new revenue opportunities for our Birthday Party packages and will demonstrate a clear passion for driving sales, working within a budget and hitting sales targets. The successful candidate will sell, coordinate and plan our birthday party events by liaising with various departments and ensuring that each department is fully updated to ensure we deliver a great visitor experience. The role will support the Sales & Events Manager with Corporate events and private hires and will also support overseeing the Contact Centre/Reservations Team. This role will be hands on in every way; by driving Birthday Party sales and line managing the birthday Hosts or by supporting in the Contact Centre.

We are recruiting for a full-time position – working 5 out of 7 days including weekends. In return we are offering an annual salary of £24,000 per annum, a fun & inspiring place to work, training & development opportunities and career progression

ABOUT YOU

The successful candidate will:

- Be outgoing and confident with an enthusiastic and engaging personality.
- Be sales driven and has experience driving sales in a busy environment.
- Have experience in leading a team - ideally from another visitor attraction or customer facing industry.
- Be an exceptional team player, hardworking and has a can-do attitude.
- Be comfortable working in a fast-paced environment.
- Be a good communicator and solutions focussed.
- Be passionate about customer service.

BENEFITS

Some of the fantastic benefits available for this role include:

- 25 days annual leave, plus recognised Bank Holidays
- Free and Discounted KidZania Tickets
- 25% Discount in our retail shop and KidZania Birthday Parties
- 40% Discount in our internal food and beverage outlets
- Westfield Discounts

HOW TO APPLY

If you believe you are our ideal candidate and excited about the prospect of joining our amazing team then apply today.

For any questions regarding the vacancy and to apply for our roles, please send your **CV and Cover letter** to careers@kidzania.co.uk

Recruitment Agencies:

Please note, we are not currently working with any recruitment agencies at this time. As such, we do not accept any speculative CV's and/or Candidate Profiles and are, therefore, unable to consider these.